

Insights —

Dominion launches individualised capital protection offering powered by FNZ



Dominion Capital Strategies, the savings and investment platform of the Dominion Group, has recently launched a pioneering capital protection solution called Protected Investment Portfolio (PIP) for investors across the globe.

The solution - which is being deployed in partnership with FNZ - offers investors access to market upside through Dominion's global equity and global trends thematic investment funds, with a downside capital protection that is equal to 80% of the highest account value for each investor. FNZ, the leading global wealth management platform with over \$1 Trillion in assets under administration, is providing the structured investment technology to support Dominion's offering.

Uniquely, the process has been individualised such that each investor has their own bespoke level of capital protection, and has full flexibility on when to make payments in and out of the solution. This makes the solution equally applicable for single contribution and regular savings investors.

Tim Nelson, CEO of Dominion, said: "We are delighted to have brought PIP to market in partnership with FNZ. This enhances the strength of our investment range for new and existing clients of Dominion and offers a unique, transparent and cost effective way for them to access capital protection. We believe that PIP will be a disrupter in many of our key markets where traditional structured products have dominated for many years, despite their high fees, low transparency and lack of personalisation. FNZ was instrumental in facilitating our solution, shortening the time to market and keeping the costs as low as possible."

Adrian Durham, CEO of FNZ Group, said: "We are extremely excited to see the launch of Dominion's Protected Investment Portfolio, an individualised capital protection solution facilitated by FNZ. This builds upon our success with similar offerings in Europe, South Africa and Asia, where now investors in Dominion funds globally (including Latin America and the Middle East) will have access to individualised capital protection. We look forward to working in partnership with Dominion over the coming years to support the continued rapid growth of their business across the globe."

Dominion is a Fund Management company founded in 2004, specializing in international equities to capture investment opportunities in a rapidly changing



world. This is achieved through the creation and management of a range of **thematic investment products built around the concept of 'Global Trends'**. As an independent company with entrepreneurial qualities, Dominion is determined to fulfil its vision of creating value for investors by consolidating its position at the forefront of Global Trends investing and continuing to deliver mid to long-term **returns that exceed investors' expectations**. Dominion works with financial intermediaries globally ranging from family offices, portfolio managers, independent financial advisors, banks and brokers.

FNZ is a global platform-as-a-service provider, transforming the way financial institutions serve their customers by making wealth management digital, personalised, high-quality and low cost.

FNZ is responsible for more than \$1 Trillion in assets under administration in 18 international markets across Europe, Asia Pacific, South Africa and North America, and employs around 4,000 people worldwide

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